

THE SOUTHERN GATEWAY TO EUROPE.



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FOUR PORTS, ONE PORT AUTHORITY

The ports of Genoa, Pra', Savona and Vado Ligure, which co-operate under the flag of Ports of Genoa, are growing, thanks to administrative reforms and public development strategies that have attracted investments from large global operators, leading to important results in terms of traffic and size of the port community.

Today the Ports of Genoa rank among the major European ports for goods and passengers and they are the first Italian port system in terms of volume and variety of traffic, representing the maritime logistics hub for Northern Italy industries.

In 2022, total cargo traffic reached 66.2 million tonnes, while containers totaled 2.8 million TEU, confirming the Ports of Genoa in first place in Italy and sixth in Europe for gateway traffic. 4.2 million passengers passed through the cruise and ferry terminals, bringing the Ports of Genoa to second place in Italy and third in Europe in the cruise ports ranking.

THE PORTS OF GENOA



CONNECTED TO THE WORLD

SPECIALIZED PORT SERVICES: 30 private terminals capable of handling any type of traffic (containers, ro/ro, bulk and breakbulk, passengers) and offering a range of customized services.

OPTIMAL GEOGRAPHICAL LOCATION: at the northernmost point of the Mediterranean Sea, an ideal gateway to continental Europe for the cargo trade to and from Asia, the Middle East and North Africa, with shorter routes allowing to optimize times and costs of transport and to minimize polluting emissions.

DIRECT MARITIME CONNECTIONS: 160 regular line services operated by all the major Shipping Companies and Alliances, ensuring direct connections with over 450 world ports and with over 1100 through a single transshipment.



READY TO LEAD



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THE PORTS OF GENOA



THE PORTS OF GENOA ACTION PLAN

The Port Authority has launched a major port renewal plan, with ongoing investments of 3 billion euros supported by the Italian Government and the EU.

The top priorities are accessibility improvement by sea and by land, energy transition, innovation and digitization, with the aim to build green and efficient logistic service option from the South to the Central European industry and markets.

THE MAIN SOUTHERN GATEWAY TO THE HEARTLAND OF EUROPE

Today the Ports of Genoa have a network of railway connections to Northern Italy, with over 100 weekly services, while a direct rail link with Switzerland has been operational for some years, progressively growing up to three departures per week.



READY TO LEAD

THE PORTS OF GENOA

From May 2023 a direct connection to Germany is also operational, between the Port of Genoa-Pra' and Stuttgart (Kornwestheim), offering our logistics services to the industries of Baden Württemberg.

Looking ahead, in 2026 the new railway line between Genoa and Milan will be available, improving railway service towards Southern Europe, with trains up to 750 meters long and 2,000 tons of load capacity.



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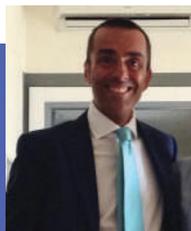
Liguria International is the regional agency, co-owned by the Liguria Region and the Ligurian Chambers of Commerce, that deals with inbound and outbound internationalisation actions. On behalf of our members we guarantee free, responsive and customised high-level services with the aim of:

- 1) favouring the international promotion of the Ligurian economy
- 2) assisting Ligurian enterprises which operate on foreign markets
- 3) supporting the cooperation among Ligurian SMEs and foreign firms, in the sectors of high tech, logistic and blue economy, agrifood and quality artistic handicraft
- 4) coordinating international promotion actions of local authorities and institutions

Promos Italia is the National Agency of the Italian Chamber of Commerce network. It supports small and medium-sized Italian companies in the internationalization process and it is on the institution's side for the development of the local economy and the enhancement of the territory.

Promos Italia offers to institutions, governments and chambers of commerce, industrial groups, investors and SMEs a wide range of tailor-made services and the possibility to design specific capacity building and business development programmes.

In particular, Promos Italia supports the competitiveness of the territories, enhancing the attractivity and the ability to intercept new investments. Thanks to a dedicated team, Promos provides the business ecosystem know-how, experience and territorial marketing tools, such as: promotion of industrial property and value proposition of the territory, attraction of and support to foreign companies investment projects.



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ASSAGENTI ASSOCIAZIONE AGENTI E MEDIATORI MARITTIMI GENOVA



Paolo Pessina
President



Massimiliano Giglio
Secretary

Assagenti was founded in 1945 in order to represent companies operating in various fields of shipping: the main part of our associates are represented by liners, tramps, cruise, manning ship's agents. The other part includes shipbroker companies.

Nowadays, the association has 110 members and our President is Mr. Paolo Pessina, the Managing Director of Hapag-Lloyd.

Our Association has delegates in the board of National Federation (Federagenti) and consultants in the Chamber of Commerce of Genoa and in the Port Authority of Genoa.

Our main aim is to safeguard the interests of its member companies and help them in solving problems relating to their activities. Assagenti provides an accurate information to its members and offers assistance at many levels. Actually, the trade association provides support his members in organization, labor, tax and employment law.

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READY TO LEAD

Education and training is one of the our most important target. The most known course is the Domenico Papagno, but there are many others education projects dedicated to the employees of the associated companies and to the young unemployed.

In order to persue mediation objectives between workers and companies, Assagenti has its own accredited job centre in collaboration with Region and University of Genoa.

One of the main event promoted by Assagenti is the Genoa Shipping Week, seven days of conferences both technical and informative. During the week, the biggest event is the Shipagents and shipbroker Dinner which takes place in Genoa every two years.





Andrea Giachero
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Giampaolo Botta
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Spediporto is one of the most dynamic shipping and freight forwarding associations, gathering 600 companies ranging from small to medium to big in size, with 12,500 employees overall, and it lists among its members Italian and foreign companies in the maritime, land, and air shipping/freight forwarding sector.

Spediporto's strong position is tied to the port of Genova, Italy's largest maritime hub in terms of traffic and size.

During the recent years Spediporto has been focusing on boosting the digitization of port procedures, through the creation of specific IT tools, supporting the internationalization strategies of its members, providing to associates high-level training and consultancy on taxes, labor laws and unions.

Over the years Spediporto has established a wide network of subsidiaries focusing on each aspect of logistics, transport, shipping/freight forwarding and providing qualified assistance to its members.

Hub Telematica Srl (port processes and procedures digitization)

Spediservices Srl (Cargo Services)

Consorzio Servizi Portuali (Assistance at port gates for gate in/gate out operations)

VGM Srl (Assistance for weighing operations to obtain the Solas "Verified Gross Mass" certificate)

Port Quarantine Services Srl
(Fumigation and cargo checking)

LLS (growth and development of Ligurian Ports)

GOAS (development of air cargo services and of the synergy between port and airport)

SPEDIFORM (Forms company)

Spediporto has become the indisputable point of reference for local players, reinforcing over the years the collaboration with the Western Ligurian Sea Port Authority, the Genova Chamber of Commerce and the Italian Customs Agency, for the realization of projects to improve transport infrastructures, facilities and services.

At a national level, Spediporto is part of Confetra, Fedespedi, and Fedit, and participates in Fiata and Clecat, the most important international organizations in the sector.



Amanda Del Re
*PR, Communication
& Marketing*



UNIONE UTENTI DEL PORTO DI SAVONA E VADO



Gerardo Ghiliotto
President

Unione Utenti del porto di Savona Vado is the association gathering production and shipping companies that are customers of the ports of Savona and Vado Ligure.

Unione Utenti takes care of promptly informing the associated members of any measures and updates regarding the administrative and operational management of the port and contributes to make the quality of the port services offered meet the needs of port customers.

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READY TO LEAD

ISoMAR is the Association of Savona's Shipping Agents and Forwarders, representing firms operating in the Port of Savona Vado and encouraging the establishment of a positive climate among all the port and shipping community.

ISoMAR supports continuing professional education and training courses and promotes the diffusion of the key skills and expertise among new generations.

ISoMAR is member of National Associations: FEDERAGENTI (Federazione Nazionale degli Agenti Raccomandatori Marittimi e Mediatori Marittimi) and FEDESPEDI (Federazione Nazionale delle Imprese di Spedizione Internazionali).



Fabio Pollero
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The International Center for Container Studies – C.I.S.Co was established in 1967 by the Genoa Port Authority and the Chamber of Commerce of Genoa when the maritime container world was unknown in the European shipping industry.

It aims to contribute in respect of maritime transport systems, land and air, to greater efficiency and development of logistics and freight transport, with particular reference to new transport technologies intermodal and combined, through the analysis of the related problems of the framework of the national and international critical debate and the formulation of concrete proposals for legislative or administrative actions.

Particular attention is given to new transport technologies through the analysis of the related problems within the framework of the national and international critical debate and the submission of concrete proposals for legislative or administrative actions within UNI, ISO, UNECE.

The Center operates as Italian organization representation of the Bureau International des Containers et du Transport Intermodal (BIC) and it has built partner relationships with maritime authority and companies in Italy and abroad.

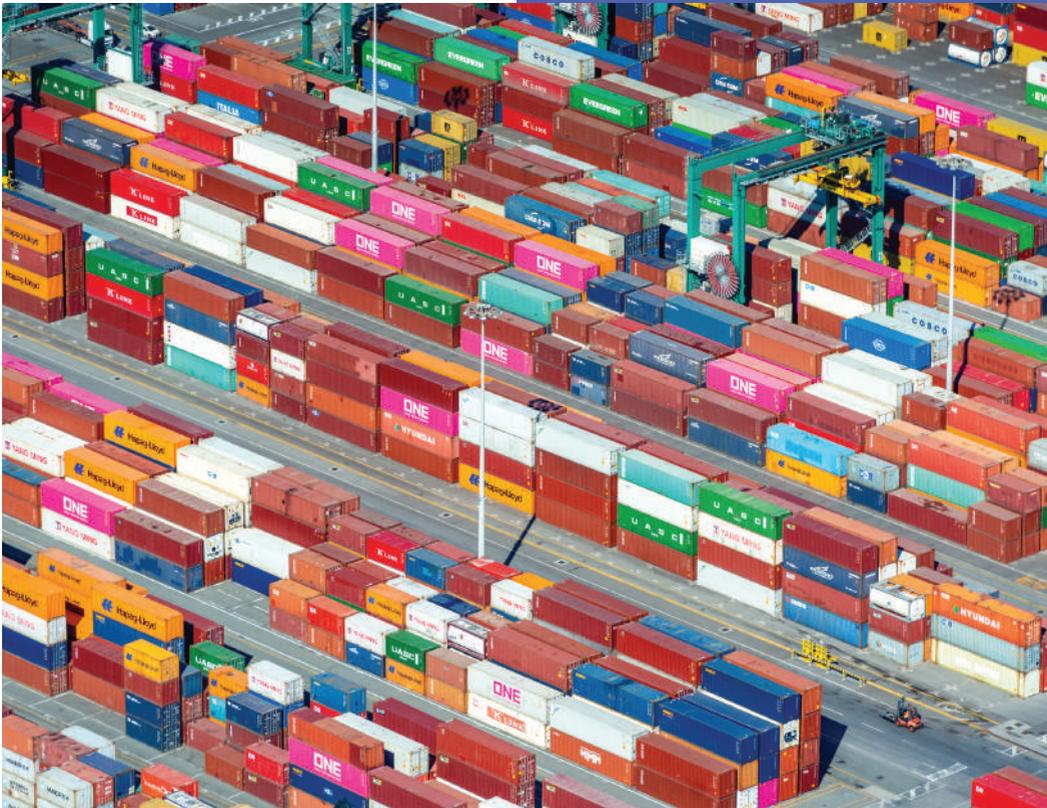
C.I.S.Co uses these partnerships to keep its processes and knowledge at the highest level across all paradigms and works with leading companies such as Maritime Authorities, Chambers of Commerce, Maritime private companies.



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Messina Group is expanding its LOGISTICS in Italy and abroad: DIVERSIFICATION and NETWORK ENHANCEMENT are the key points.

MILANO SEGRATE, VICENZA and DINAZZANO are the own INLAND/ INTERMODAL Terminals, offering any kind of facilities and ensuring receipt, storage, consolidation, loading/ unloading of all types of goods 24h/ day, 365 days in a year.

All Terminals are directly managed by the own logistics dept, offering connections by rail with Italian and European destinations, being also well integrated with abroad facilities.

IMT and IML are part of Messina Group, but with the view to become infrastructures available to all market.

Ignazio Messina & C. as Shipping Company owns a container fleet of more than 48.000 cntrs for over 68.000 TEUs, as well as several Mafi/Rolltrailer

IMT Intermodal Marine Terminal (GENOA old port, handling cntr Cargo, Ro-Ro and General Cargo) offers in a total Area of 271.000m²+45.000m² to be soon completed, a max. storage capacity of 10.000 teus, a car deck area of 6.524m², a rolling stock area of 31.000m², as well as a dangerous goods storage capacity of 305 teus and n.130 reefer plugs.

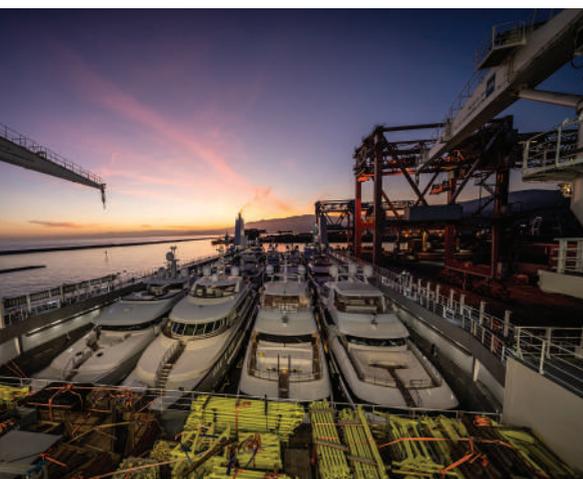
Its structure includes an 12.000m² warehouses area, 5/6 available berths on a 1.350m quay, n.3 stern ramp berths with a draft of 13,5m av.-11,5m alongside.

The 5 internal rail lines of 440m each are directly connected with gates and to the highway network.

A shipyard and a mechanic's workshop operates inside, to ensure the regular good conditions of all equipment.



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The Port of Genova Pra' was specifically designed to handle massive container traffic and to accommodate large container vessels: with modern and sustainable port facilities and direct on-terminal road and rail connections, PSA Genova Pra' terminal ranks as the leading maritime gateway to the Northern Italian industrial and consumer centers.

PSA Genova Pra' is part of PSA Italy, which operates in Genoa and Venice in the terminals of PSA Genova Pra', PSA SECH and PSA Vecon, with approximately 2 million TEUs handled per year and over 1200 people directly employed in Italy.

PSA Italy is a member of PSA International (PSA), a leading port group and trusted partner to cargo stakeholders. With flagship operations in Singapore and Antwerp, PSA's global network encompasses 160 locations in 42 countries around the world. The Group's portfolio comprises over 60 deepsea, rail and inland terminals, as well as affiliated businesses in supply chain management, logistics, marine and digital services.

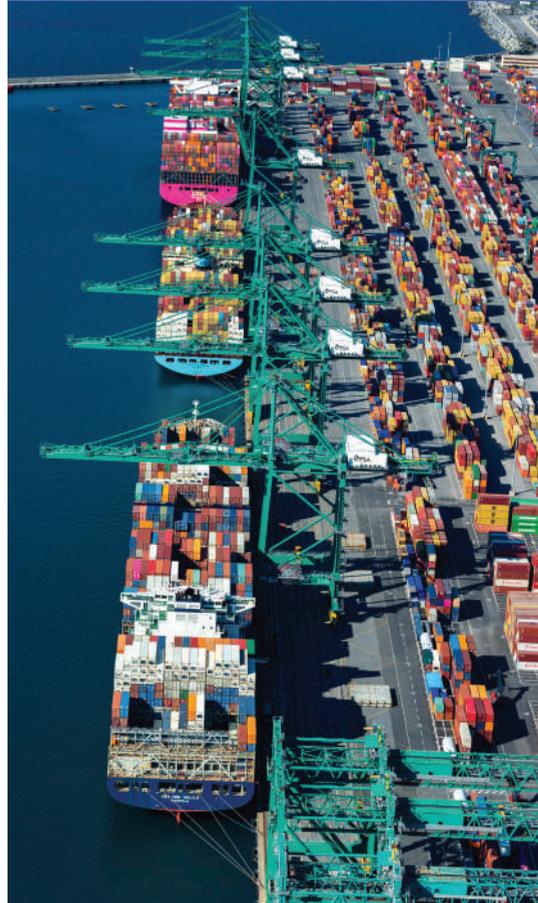
Since PSA Genova Pra' came into operation in 1994, the terminal has experienced constant growth, maintains its strong client base through its firm commitment to achieve higher productivity and reliability, and ranks as the most efficient gateway operator in North Mediterranean Sea.

PSA Genova Pra' directly operates two rail connections: the Southern Express, connecting 3 times per week with Basel in Switzerland and the Stuttgart Express, the train service that connect 2 times per week the port with Stuttgart in Germany.

In addition, PSA Genova Pra' offers several logistic services such as warehouses, consolidation and deconsolidation of loads, warehouse inventory services – soon also abroad – special preparations for containers, heat treatments, weighing, sampling, and many other logistic activities.



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PSA SECH (Terminal Contenitori Porto di Genova S.p.A. since 1993) is the PSA's terminal located in the Genoa Harbour basin.

Among with PSA Genova Pra' in the port of Pra', PSA SECH is the only other terminal in Genoa Harbour able to work on 14,000 TEUs vessels: it is an optimal base for discharging and loading operation leading into Northern Italian logistic hubs.

First privatized container terminal in Italy, in 1993, with thirty years of experience, PSA SECH is among Italy's leading gateway container terminals. In fact, PSA SECH has successfully capitalized upon its favorable position, easily accessible both by sea (vessels dock in less than one hour after having entered the port), and overland with direct connections to the rail and motorway network (500 m from the motorway exit).

It features automatic access gate, a state-of-the-art border inspection post and it is well equipped for the storage of both dangerous cargo and reefer container.

The terminal covers a total surface area of 205 thousand square meters, featuring a 526 m quay length: the ship-to-shore gantry cranes have an outreach of 20 rows and the depth at berth is -15 m all along the pier's quay.





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Terminal San Giorgio (TSG), is a port terminal controlled by Gavio Group (Autosped G S.p.A.), one of the main Italian industrial company active in transportation, logistics, construction.

TSG is operating since 2006 in the Port of Genoa and located in the piers Ponte Libia and Ponte Somalia, covering a total area of 206.000 square meters. The total berthing line is 1.600 linear meters with an annual operation of about 900 vessels for an annual volume of over 500.000 TEUs equivalent handled in 2022 and a steady growing trend.

TSG can simultaneously operates 3 RoRo vessels and 6 LoLo vessels, with a fleet of equipment that can work in different modalities (Ro-Ro and Lo-Lo) and type of product category such as containers, trailers, cars, yachts, break bulk & project cargo. From the first year of activity, TSG recorded a steady growth of volumes in each business sector, so as to consolidate itself as the main multipurpose terminal of the Port of Genoa. This has been possible thanks to constant infrastructure investments in concession areas with the aim of focusing on technological innovation and environmental

TERMINAL SAN GIORGIO



sustainability as part of a wider project called Made it Green by TSG.

In this context the last acquisitions in terminal equipment can be highlighted as the green and ecological transition of the company. TSG deploys in total 5 mobile harbour cranes with hybrid engine and Electric Smart Powerful technology for fast and efficient handling of all types of general cargo plus 25 RoRo tractors with their 4x4 heavy duty tractions and 15 reach stacker as container handlers providing an excellent match to many different applications. All the terminal fleet is under a rigorous maintenance program and strictly controlled to minimize polluting emissions.

Furthermore, thanks to the digitization and automation of the new terminal gate (fully powered by solar panels), TSG can be considered a real "smart terminal" model in the Port of Genoa. Finally to complete the attention to environmental issue and quality management, TSG has obtained the most important certifications like ISO45001, ISO14001, AEO; so this make of TSG a solid trading partner for primary navigation lines calling the Port of Genoa.



READY TO LEAD

APM TERMINALS VADO GATEWAY



Paolo Cornetto
Managing Director
Vado Gateway



Daniela Mossa
Commercial
Manager Vado
Gateway

VADO LIGURE'S NEW LOGISTICS GATEWAY TO EUROPE

Vado Gateway (partnership among APM Terminals and COSCO) provides one of the most competitive port terminal services on offer in Europe, combining innovation, automation, intermodal connectivity, and the ability to offer integrated services. It operates two well integrated terminals:

CONTAINER TERMINAL

It is the first semi-automated port in Italy, featuring a fully automated gate and stacking yard with an overall yearly capacity is of 900.000 TEUs.

The 700m deep-sea berth, equipped with four ShipToShore cranes, with a maximum 65-ton capacity in twin lift configuration and 100 tons 'under hook', can handle the latest Ultra Large Container Vessels.

Efficiency and short truck-turn-times (around 30 minutes) are achieved using a truck appointment system which is fully integrated with Terminal Operating System.

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READY TO LEAD





APM TERMINALS VADO GATEWAY



REEFER TERMINAL

It is the leading fruit terminal in the Mediterranean Sea. The multipurpose terminal, operating on a total area of 200.000 sqm has an annual capacity of 250,000 TEUs and 600,000 pallets.

The 24,000 sqm warehouse, only 50m from the quay, is equipped with 14 independent cells with controlled temperatures from -2° to +14°. The terminal operates 3 berths: the main quay, the fruit quay and a RoRo berth.

An off-dock rail facility for both terminals provides rapid access to central and northern Europe as well as regions in Northern Italy, thanks to an upgrading of the rail park, the capacity will be of 12 trains/day.



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READY TO LEAD

GENOVA CITY AIRPORT



GENOVA CITY AIRPORT



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Genova “Cristoforo Colombo” City Airport is located only 6 km away from the port and the city centre and offers a direct on-site connection with the motorway.

At the end of 2021, works began on the airport terminal extension, which will add 5,500 square metres on three levels and three new gates by 2023. After the building of the new facility, the existing terminal will undergo a complete refitting. A new boarding area for extra Schengen flights was opened in June 2022.

By 2024, the airport will be connected to a new dedicated railway station on the Genova-Savona line by a high frequency people mover system.

The Airport can accommodate all kind of airplanes, up to wide bodies, on its 3.000-metres runway. It offers an excellent level of services to passengers and airlines, with fast turnarounds and no slot or parking restrictions.

Genova City Airport has direct flights to several European and UK destinations and hubs and plans to recover pre-Covid scheduled connectivity levels by 2023.



READY TO LEAD

GENOVA CITY AIRPORT



GENOVA CITY AIRPORT

The baggage handling and screening system has recently been upgraded to the latest technological standards. Special procedures can be agreed with shipping companies and airlines in order to facilitate the transfer of passengers and baggage between ship and aircraft, such as offsite check-in and air-side/sea-side baggage transport.

The air cargo activity is constantly developing, in synergy with the port. The cargo terminal includes a 3,000 sqm warehouse for handling parcels with a total volume of 16,000 cubic metres.

All the services necessary for the handling of goods with domestic and international origins/destinations are provided, such as cold storage, live animal shelter, boxes for radioactive materials, suitable storage areas, offices for customs authorities and forwarding agents.





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CETENA S.p.A – a research and consultancy centre in the naval and maritime field - is a Fincantieri company with its headquarters in Genoa.

CETENA provides support for its customers with a wide range of activities in the maritime field in both civil and naval sectors: Engineering Consultancy, Digital Solutions, Research and Innovation, Experimental Activities, Training and transfer of Technology.

CETENA manages each of these activities with its team of experts with professional competences, knowledge and experience.

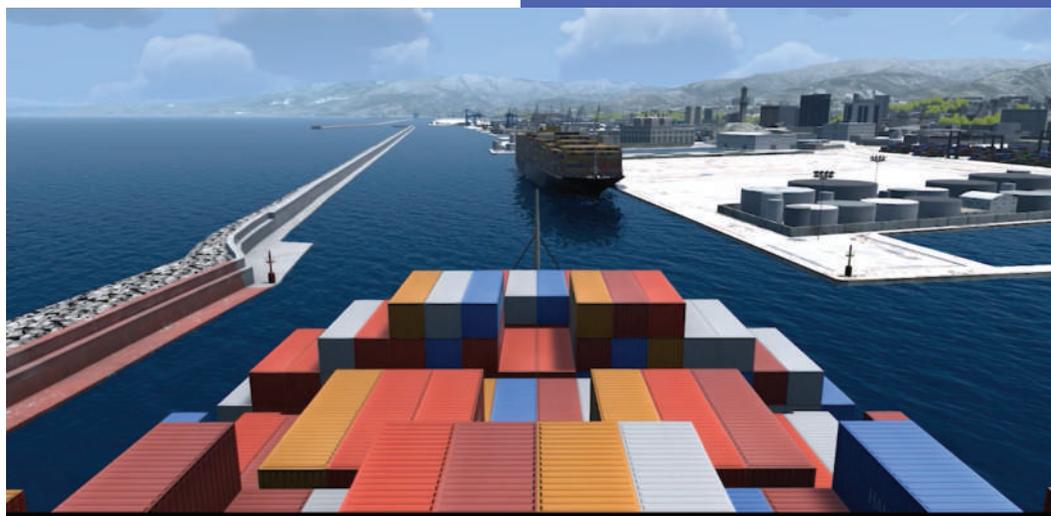
To maintain a direct link with shipyard activities (engineering and production), CETENA has different offices and test laboratories in strategic positions all over Italy (Trieste - Riva Trigoso - Castellammare - Palermo).

CETENA also collaborates with different research centres in Italy and Europe and it is involved in many research projects with Universities, Ministries and industrial companies.

CETENA



Starting from basic research developed with the Universities with which it cooperates, CETENA turns knowledge into solutions able to satisfy the requests of its customers.



READY TO LEAD



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Webuild is a global leader in the design and construction of large, complex projects in the sectors of sustainable mobility, hydropower, water and green buildings. It supports clients in achieving the SDGs established by the United Nations.

The recognised leader in infrastructure for the water sector, it operates in 50 countries, generating 70% of its revenues from international markets. It has 83,000 direct and indirect employees from 100 nationalities, and a supply chain of more than 17,500 businesses. In its 117 years of applied engineering on more than 3,200 projects, the Group has built 14,118 km of rail and metro lines, 82,509 km of roads and highways, 1,018 km of bridges and viaducts, 3,396 km of tunnels, and 313 dams and hydropower plants.

Projects include the Genoa San Giorgio Bridge, the second Panama Canal, the Lake Mead Third Intake hydraulic project near Las Vegas in the United States, the Airport Line in Perth, Australia and the Stavros Niarchos Foundation Cultural Center in Athens.

Projects under construction include the Brenner Base Tunnel, Line 4 of the Milan metro system, the Terzo Valico dei Giovi-Nodo di Genova in Italy, and the North East Link of Melbourne in Australia. In 2022, the Group had revenues of €8.2 billion, total orders worth more than €53 billion, and projects that will help reduce annual CO2 emissions by 25 million tonnes. Since 2021, it is member of the MIB ESG, the index of Italian companies with the best ESG practices.

Expansion of the Panama Canal - Third Set of Locks, Panama





PORTS of GENOA

THE SHIPPING COMMUNITY

With the support of:



GENOVA CITY AIRPORT



Terminal San Giorgio



In collaboration with:



ITALCAM

CAMERA DI COMMERCIO ITALO - TEDESCA
ITALIENSISCHE HANDELSKAMMER MÜNCHEN - STUTTGART



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